

Take a look at what our customers are saying...

"Richard has been working with me for over 25 years now and as my business needs changed and my family grew. He efficiently gathered, prepared and presented a complete analysis of my options and made sure I understood the implications and consequences of any changes I have made. Based on his extensive industry experience, I value his advice and I am glad to have his assistance in maintaining my program." Thomas H., Rowley, MA. - Bankcard Services VP Mktg

"I am impressed with Richard's ability to offer unbiased insurance information as well as take a genuine interest to offer his opinion in other financial areas. In my opinion, it adds up to the value added that I look for in a consultant that offers financial services." Maria VB., Sudbury, MA. - Landscape Design Owner

"Richard's work is absolutely the tops in the business. He is an enthusiastic and extremely knowledgeable financial consultant. He makes the necessary time and is very patient, and he listens! I have been more than satisfied with his work. I have no hesitation whatsoever in recommending anything that Richard does." Paul N., Maynard, MA. - Engineering Company President

"Richard has been a friend and a financial consultant for many years. I know him as a person of integrity and intelligence. He is very knowledgeable and current concerning insurance and investment issues. I believe that he has the kind of conscience that places a client's best interest above everything else. I recommend him without reservation." Eleanor B., Dover, MA. (Retired)

"Richard, just a quick note to let you know how much we appreciate the advice and assistance you gave us regarding long-term care insurance. You explained our options, patiently answered all our questions, and gained our trust. We are happy with our choice and look forward to getting further help and guidance from you in the future." Gerry and Betsy R., Framingham, MA.

"It seems like the buzz-word in business today is 'customer-focus'. Lots of people talk about it. Few understand it or execute on its promise.

"Richard Brown defines customer-focus. I have found that most people in the financial services industry soon forget me after they have my money. Not Richard, he is a continuing resource to me in my business and personal planning."

Harrison G., Northborough, MA. – Selling Systems President

Richard Brown has been my insurance agent and financial advisor for over five years. His diligent efforts and timely insight into both insurance and financial matters has allowed me to have a sense of security that I previously did not enjoy. Richard's knowledge of the industry regarding trends and long term outlook has created a situation for me and my family that has been more than rewarding.
Howard A., Sharon, MA. – Manufacturer's Representative

Richard, Thank you so much for understanding my insurance needs and taking care of them with such professionalism. Your knowledge and responsiveness made it easy for Joan and me to act on our concerns. It allows me to do what I do best and that is to sell real estate.

Again, Richard, it was great to work with you. Thank you again.
Nelson & Joan Z., Framingham, MA. Realtor

"Hi Richard...Thank you for showing me how to redo the annuities in my retirement plan. These new packages will work harder and take better care of my retirement needs than my previous investments, so I'm glad we made the change. It's comforting to know that my money is still safe but that I can also take advantage of the stock market if it does well. Since I'm hardly an expert on financial matters what impressed me was that you explained everything in detail in a way I could understand it and disclosed everything that's going on. I would be glad to recommend to others that they should have you review their retirement plans. And by the way, I appreciate our friendship too." Nels A., Framingham - Software Developer President

"Richard, I want to take this brief moment to thank you for the exceptional service you provided to me. Your personal attention is incredible and I am very grateful for your diligence and effort at making the insurance process as bearable as possible and to see that I don't lose the plans that I set up that provide peace of mind for myself and my family. I am one very satisfied and happy customer."

Michael A., Holliston – Electrician – Owner

"Richard got my husband and me the best deal on life insurance. We had the wrong amount of insurance and we were overpaying. Richard went out of his way to recommend two separate companies to accomplish our needs. Richard is very savvy insurance professional and gave us peace of mind about our financial security. He is a friend as well as a financial consultant. I highly recommend him. He is honest and of the highest integrity."

Monica C., Framingham – Marketing – Owner

"Richard, thank you for your excellent service. I have known you for almost ten years and I am impressed by your sincere desire to help me improve my insurance situation. I am very happy with your skills and professionalism."

Alan K., Framingham – Mortgage Broker – Partner

"Richard Brown has counseled my wife and I over the past fifteen years. He has assisted us with our life insurance program when that was our priority. We have always been pleased with his professional approach and his determination to find the best value for us. We are now setting up a long-term care insurance program and he again presented the best options and carefully explained all the benefits and shortcomings. We would highly recommend Richard to anyone desiring to set up a long-term care insurance program."

Tom P., Chatham – Real Estate Sales & Management